

## 4 Step - Simple TURBOCHARGED Sales Checklist

- 1. Define your ideal customer profile.
- 2. Research your ideal customer/company profile, find 50 more similar profile leads.
  - Do not forget to use free databases first.
- 3. Reach out to prospective customers sharing the outcome you provide and past mini customer success story. Leave voice mail if they are not there. Follow-up with email.
- 4. Rinse and repeat.

Thank you for registering for our TURBOCHARGED Sales email newsletter list.

I will email you to set up a call with you for your 20-minute complimentary consult on great ideas to help your grow your business and find more customers.

As a backup I can be reached at sweet@turbochargedsales.com.

Don't forget to follow me on

https://www.linkedin.com/company/turbocharged-sales

Have a great week!

Eleanor Anne Sweet

President/CEO

Hidden Sales and Revenue Expert™